

The Cash-Out Refinance: Turning Equity into Opportunity

How a cash-out refinance works, how much equity you can access, what it costs, smart and risky ways to use the money — plus the tax angle nobody explains.

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If you've owned a home in Georgia or Florida for even a few years, you're probably sitting on serious equity — values rose, and every payment chipped the loan down. That equity is real wealth, but it's locked in the walls. The **cash-out refinance** is the key: a new, larger mortgage that pays off your old one and hands you the difference in cash.

How It Works

Your home is worth \$400,000 and you owe \$220,000. A cash-out refinance at 80% loan-to-value creates a new loan of \$320,000: it pays off the \$220,000, covers closing costs, and puts roughly **\$95,000 in your account**. One loan, one payment — just a bigger one.

Most programs allow borrowing up to **80% of the home's value** (VA can go higher; investment properties usually cap at 70–75%). The process feels like a mini purchase: application, appraisal, underwriting, closing — typically 3–4 weeks.

Cash-Out vs. Rate-and-Term vs. HELOC

Option	What it is	Best when
Rate-and-term refi	New loan, same balance — changes rate or term only	Rates dropped and you just want a cheaper payment
Cash-out refi	New, larger loan; equity out as cash	You need a large amount and/or can also improve your current rate
HELOC / home equity loan	Second loan on top of your existing mortgage	Your current rate is excellent and you don't want to touch it

The rate question decides it. If your existing rate is far below today's, replacing the whole mortgage to get cash is expensive — a HELOC preserves the cheap loan. If your rate is at or above the market, cash-out kills two birds. We run both versions side by side for you.

■ Smart Uses (and Honest Warnings)

Where cash-out shines:

- **Buying investment property** — the classic wealth loop from our *Earn 30% or More* guide: equity from house #1 becomes the down payment on house #2.
- **Renovations that add value** — kitchens, additions, a rentable suite.
- **Retiring expensive debt** — swapping 24% credit cards for mortgage-rate debt can rescue a monthly budget. One honest condition: fix the spending that built the balance, or you'll end up with both debts again.

Where it deserves caution: cars, vacations, and lifestyle spending on a 30-year loan — you'll pay for that trip for decades, secured by your house.

■ The Part Nobody Explains: Taxes

Cash-out proceeds are **loan money, not income — no income tax**. That's why seasoned investors refinance instead of selling: a sale triggers capital gains and depreciation recapture; a refinance frees similar cash tax-free while you keep the asset (and its future appreciation). Interest deductibility depends on how funds are used — ask your CPA.

■ What Lenders Look For

- **Equity** — enough that the new loan stays within the LTV cap
- **Seasoning** — most programs want 6–12 months since purchase
- **Credit and DTI** — underwritten like any mortgage; self-employed borrowers can use bank-statement versions, and investors can use DSCR cash-out with no income docs at all

■ The Math Is Everything

A cash-out refinance is neither good nor bad — it's a tool priced by closing costs, the new rate, and what the money earns. Sometimes it's brilliant, sometimes a HELOC beats it, sometimes the answer is "wait." Send us your numbers and we'll show you all three paths honestly — in English, Portuguese, or Spanish.

Let's Talk About Your Mortgage

Our team serves you in English, Portuguese, and Spanish — no cost, no obligation.



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